

A close-up, slightly blurred photograph of a clear plastic water bottle. The bottle is the central focus, with its neck and the top of its body visible. The background is out of focus, showing what appears to be a white surface and some greenery.

Repant ASA

Report 4th quarter 2006

Income statement



Income Statement (NOK thousands)	Q4		Years ended Dec 31	
	2006	2005	2006	2005
Revenue	55 189	1 345	225 028	9 167
Inventory used	42 388	1 381	173 167	6 614
Employee expense	7 675	5 297	23 369	14 940
Other expenses	12 123	2 633	35 049	12 186
EBITDA	-6 997	-7 966	-6 557	-24 573
Depreciation and amortisation	737	-2	3 045	246
Operating result EBIT	-7 734	-7 964	-9 602	-24 819
Net financials	831	-596	-1 280	-617
Result before income tax	-6 903	-8 560	-10 882	-25 436
Income tax	0	0	0	0
Result for the period	-6 903	-8 560	-10 882	-25 436
Number of shares (weighted average)	16 455	12 876	15 696	12 876
Earnings per share	-0,4195	-0,6648	-0,6933	-1,9754
Earnings per share fully diluted	-0,4116	-0,6648	-0,6933	-1,9754

Balance sheet for 4th quarter 2007



Balance Sheet (NOK thousands)	December 31	
	2006	2005
Assets		
Development costs	17 100	10 419
Property, plant and equipment	2 962	734
Other non-current assets	0	81
Total non-current assets	20 062	11 234
Inventory	30 749	7 591
Trade receivables	31 120	2 728
Other receivables	5 611	2 903
Cash and cash equivalents	18 568	3 257
Total current assets	86 048	16 479
Total assets	106 110	27 713
Shareholders' equity and liabilities		
Share capital	82 273	64 537
Retained earnings	-10 814	-50 566
Total shareholders' equity	71 459	13 971
Long-term debt	0	1 366
Bank overdraft	0	0
Trade payables	16 766	5 160
Other liabilities	17 885	7 216
Total short-term liabilities	34 651	12 376
Total shareholders' equity and liabilities	106 110	27 713

Balance sheet for 4th quarter 2007



Cash Flow Statement (NOK thousands)	Q4		Years ended Dec 31	
	2006	2005	2006	2005
Net cash flow from operations	55 162	-1 993	-40 921	-26 912
Net cash flow from investment activities	-5 588	694	-13 239	-8 778
Net cash flow from financing activities	534	709	69 471	556
Net change in cash & cash equivalents	50 108	-590	15 311	-35 134
Cash & cash equivalents start of period	-31 540	3 847	3 257	38 391
Cash & cash equivalents Dec 31	18 568	3 257	18 568	3 257

Changes in shareholders' equity (NOK thousands)	Share Capital	Other reserves	Translat. diff's etc	Retained earnings	Total equity
Shareholders equity Jan 1	64 537			-50 566	13 971
Convertible bonds	17 736	49 689			67 425
Translation diff's, stock option program etc			945		945
Profit for the period				-10 882	-10 882
Shareholders equity Dec 31	82 273	49 689	945	-61 448	71 459

- The 2006 and 2005 figures are prepared and presented based upon International Financial Accounting Standards (IFRS)
- This report is prepared in accordance with IAS34, and in accordance with the principles used in the annual accounts for 2005 (IFRS-version)
- The quarterly figures have not been audited

- Sales
 - In Q4 Repant had a total of NOK 55 mill in sales
 - 50 mill in Germany
 - 1 mill in Norway
 - 4 mill in Sweden
 - Backlog of orders
 - The backlog of orders per 31 of December 2006 was NOK 1,3 mill

- Gross margin
 - The gross margin for Q4 was 23,2 % compared with 27,5% in Q3
 - This difference in gross margin between the quarters can be explained by:
 - A conservative evaluation of stock value in Q2 released larger margin in Q3
 - Vendor rebates given in Q3 that were linked to sales in Q2 improved the Q3 margin
 - Less currency gain on stock in Q4 than in Q3

- Personnel costs for the period was NOK 7,7 mill
 - Of this 1,5 mill can be defined as extraordinary

- Other operating expenses for the period was NOK 12,1 mill
 - Warranty allocation (5% of sales in the period) 2,8 mill
 - Development costs not capitalized 2,2 mill (*)
 - Costs linked directly to the listing of the Company on OSE 2,8 mill (*)
 - Special IT projects 0,5 mill (*)

 - Rental costs for buildings 0,6 mill
 - IT costs 0,2 mill
 - External administrative consultants 0,7 mill (*)
 - Travel and transport costs 0,9 mill (*)
 - Other expenses 1,4 mill (*)

(*) Of these a total of NOK 5,2 mill can be considered as extraordinary for the period

- Depreciation amounts to NOK 0,7 mill for the period
 - Depreciation of R&D 0,6 mill
 - Depreciation of fixed assets 0,1 mill

- Net financial income amounts to NOK 0,8 mill for the period
 - Interest income 0,1 mill
 - Net currency gain 0,6 mill
 - Final settlement of sales of subsidiary 0,6 mill

 - Interest costs -0,4 mill
 - Other financial costs net -0,1 mill

- Due to transfer from NGAAP to IFRS the following costs are added:
 - In 4th quarter a total of NOK 1,0 mill
 - Technical salary costs as consequence of stock option programs 1,0 mill
 - In 2006 a total of NOK 5,3 mill
 - Technical interest for convertible bonds 2,6 mill
 - Technical salary costs as consequence of stock option programs 2,7 mill

- External costs directly linked to the listing
 - In 4th quarter a total of NOK 2,8 mill

- This totals to NOK 8,1 mill for 2006
 - This in order for comparing with 2006 NGAAP earning expectations
 - In a NGAAP P&L account the result would have been NOK 8,1 mill higher

- Inventory of NOK 30,7 mill
 - Linked mainly to critical Global parts sourced for future sales
- Trade receivables of NOK 31,1 mill
 - Mainly towards our German distributor
- Other receivables of NOK 5,6 mill
 - Of this outstanding VAT is NOK 3,3 mill
- Cash of NOK 18,5 mill
 - All is bank deposits

- Other liabilities of NOK 17,9 mill
 - Includes warranty allocation of NOK 10 mill

- Norway
 - Sales in 2006: 25 machines, spareparts and service, a total of NOK 6 mill
 - Budget 2007: 50 machines, spareparts and service, a total of NOK 10 mill

- Sweden
 - Sales in 2006: 35 machines, spareparts and service, a total of NOK 10 mill
 - Budget in 2007: 90 machines, spareparts and service, a total of NOK 15 mill

- Germany
 - Sales in 2006: approx 2300 machines NOK 208 mill
 - Budget 2007:
 - 60% is linked to potential in Norma and Plus
 - 30% based on selling Global to other customers
 - 10% based on selling Universal

- Other markets
 - Finland
 - Denmark
 - Romania
 - Estonia
 - France

A total of 13.000 machines are expected to be ordered in 2007- 2008

- Repant Global potential
 - Norma
 - Major discount chain (competitor to Aldi, Lidl, Penny and Plus)
 - Approximately 1250 stores (up to 2 machines per store)
 - 4 potential suppliers are testing machines with Norma (Tomra, Wincor, Sielaff and Repant)
 - Plus
 - Major discount chain (competitor to Aldi, Lidl, Penny and Plus)
 - Approx 2000 stores (up to 2 machines per store)
 - Digi Repant are now also testing Global machines for single stores in several large other retail chains.
- Repant Universal potential
 - Repant also expects a large market for fraction machines in 2007-2009 (Repant Universal)
 - We will show our DPG approved Universal at the Euro CIS fair 27th of February 2007
- Repant Europa potential
 - Repant expects a growing market for machines sold for approx € 4,500-5,000
 - We will show our brand new Europa machine at the Euro CIS fair 27th of February 2007